

**Table 17**  
**Net New Cash Flow<sup>1</sup> and Components of Net New Cash Flow of Equity Mutual Funds**  
(millions of dollars, annual)

Year	Net New Cash Flow	Sales			Redemptions		
		New + Exchange	New <sup>2</sup>	Exchange <sup>3</sup>	Regular + Exchange	Regular <sup>4</sup>	Exchange <sup>5</sup>
1984	\$4,336	\$28,705	\$16,586	\$12,119	\$24,369	\$10,669	\$13,700
1985	6,643	40,608	25,046	15,562	33,965	17,558	16,406
1986	20,386	87,997	50,774	37,224	67,612	26,051	41,561
1987	19,231	139,596	65,093	74,502	120,365	38,601	81,764
1988	-14,948	68,827	25,641	43,186	83,774	33,247	50,528
1989	6,774	89,345	46,817	42,527	82,571	37,229	45,342
1990	12,915	104,334	62,872	41,462	91,419	44,487	46,931
1991	39,888	146,618	90,192	56,427	106,730	53,394	53,336
1992	78,983	201,720	134,309	67,411	122,738	61,465	61,272
1993	127,260	307,356	213,639	93,717	180,095	91,944	88,151
1994	114,525	366,659	252,887	113,772	252,134	141,097	111,037
1995	124,392	433,853	282,937	150,915	309,461	170,402	139,059
1996	216,937	674,323	442,372	231,951	457,385	240,531	216,854
1997	227,106	880,286	579,064	301,222	653,180	362,022	291,158
1998	156,875	1,065,197	699,554	365,643	908,322	534,256	374,065
1999	187,565	1,410,845	918,600	492,245	1,223,280	744,144	479,136
2000	309,367	1,975,882	1,321,838	654,044	1,666,515	1,038,572	627,943
2001	31,966	1,330,685	953,197	377,488	1,298,720	892,879	405,841
2002	-27,550	1,220,185	898,417	321,768	1,247,734	878,823	368,911
2003	152,316	1,086,351	847,602	238,749	934,035	710,535	223,500
2004	177,841	1,106,604	935,116	171,488	928,762	762,199	166,563
2005	135,633	1,210,005	1,031,828	178,177	1,074,372	882,510	191,862
2006	159,441	1,437,298	1,231,622	205,676	1,277,857	1,054,207	223,650
2007	92,632	1,760,385	1,533,572	226,814	1,667,754	1,398,470	269,284

<sup>1</sup>Net new cash flow is the dollar value of new sales minus redemptions, combined with net exchanges.

<sup>2</sup>New sales are the dollar value of new purchases of mutual fund shares. This does not include shares purchased through reinvestment of dividends in existing accounts.

<sup>3</sup>Exchange sales are the dollar value of mutual fund shares switched into funds within the same fund group.

<sup>4</sup>Redemptions are the dollar value of shareholder liquidation of mutual fund shares.

<sup>5</sup>Exchange redemptions are the dollar value of mutual fund shares switched out of funds and into another fund in the same group.

Note: Data for funds that invest primarily in other mutual funds were excluded from the series.

Components may not add to the total because of rounding.